

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

SECURITIES AND EXCHANGE
COMMISSION,

Plaintiff,

v.

CHRISTOPHER SELLS and TIMOTHY
MURAWSKI,

Defendants.

No. C 11-4941 CW

ORDER DENYING
DEFENDANTS' MOTION
TO DISMISS AND
SELLS' MOTION TO
STRIKE

Plaintiff Securities and Exchange Commission (SEC) alleges that Defendants Christopher Sells and Timothy Murawski violated the Securities Act of 1933 (Securities Act) and the Securities Exchange Act of 1934 (Exchange Act), and the Rules promulgated thereunder.¹ Defendant Sells files a motion to dismiss all the claims against him and a separate motion to strike the SEC's request for a director and officer bar. Defendant Murawski joins in Sells' motion to dismiss. The SEC opposes the motions. Defendants file a joint reply. The motions were heard on May 3, 2012. Having heard oral argument on the motions and considered

¹ In Curry v. Hansen Medical Inc., et al., C 09-5094 CW, a related case, Hansen Medical, Inc. shareholders bring a putative class action against several Hansen former officers, including Sells, for violating various sections of the Securities Exchange Act. Defendants in that case move to dismiss the complaint. The Court addresses that motion in a separate order.

1 the papers filed by the parties, the Court denies Defendants'
2 motion to dismiss and Sells' motion to strike.

3 BACKGROUND

4 The following are allegations taken from the SEC's complaint.

5 Defendant Christopher Sells is the former Senior Vice
6 President (SVP) of Commercial Operations and Defendant Timothy
7 Murawski is the former Vice President (VP) of Sales at Hansen
8 Medical, Inc. Hansen's primary product is the Sensei Robotic
9 Catheter System (Sensei unit) which it sells to hospitals for use
10 in cardiac surgical procedures. In May 2007, sale of this product
11 was approved by the Federal Drug Administration.

12
13 In April 2008, Hansen hired Sells to lead the sales
14 organization. In addition, Sells was in charge of a wide array of
15 key operations, including clinical training, field services,
16 installations, and customer service. Sells was a member of
17 Hansen's disclosure committee, which reviewed and provided
18 comments on Hansen's press releases and SEC quarterly filings,
19 including Hansen's annual forms that included its financial
20 statements.
21

22 In about July 2008, Sells hired Murawski as Director of
23 National Accounts, responsible for sales to large, national
24 hospital chains. In January 2009, Murawski assumed responsibility
25 for all sales in the Midwest and Northeast, and was promoted to
26 Vice President of Sales. He reported directly to Sells.
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1 From November 2007 through November 2009, Hansen maintained a
2 policy, described to the public, for determining when revenue from
3 the sales of Sensei units could properly be recognized, based on
4 American Institute of Certified Public Accountants, Statement of
5 Position 97-2 (SOP 97-2), Software Revenue Recognition. Under
6 Hansen's announced policy, revenue could be recognized for a sale
7 only after the Sensei unit was installed at the customer's
8 location and training of the customer end-user on the unit was
9 complete. Upon joining Hansen, Sells and Murawski were informed
10 of the criteria that had to be met before Hansen could properly
11 record revenue from a completed sale of a Sensei unit.

13 Due to the complexity of the Sensei unit, Hansen personnel
14 spent one to two days at the purchasing hospital to install it
15 properly. When installation was complete, the field services
16 group submitted to Hansen's finance department an installation
17 completion form, signed by the Hansen installer and by a
18 representative from the customer, which Hansen's customer service
19 manager reviewed to ensure that it was completed properly. At its
20 facilities in California or Ohio, Hansen trained physicians from
21 the purchasing hospitals on the proper use of the Sensei unit. A
22 representative of Hansen's clinical group, which was responsible
23 for observational and hands-on clinical training, signed an
24 acknowledgement form at the conclusion of the training, and
25 obtained the trained physician's signature on the form. The
26 clinical group submitted the signed training form to Hansen's
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1 finance department, where it was reviewed by Hansen's customer
2 service manager to make sure it was completed properly.

3 To document that all steps for recording revenue from a sale
4 had been completed, a Hansen senior accountant placed the
5 installation and training forms in a revenue recognition file
6 which included all of the documentation for the transaction.
7 After completing review of the file, the senior accountant
8 provided the file to Hansen's controller, who also reviewed the
9 file to confirm that it was proper for Hansen to record revenue
10 from the sale. At the end of each quarter, the revenue
11 recognition files were provided to Hansen's independent audit
12 firm. This firm reviewed the files to determine whether it agreed
13 with Hansen's decision to record revenue from the sales. Each of
14 the steps in Hansen's internal control process depended upon the
15 truthful presentation of the evidence documenting all the terms of
16 a transaction and the completion of installation of the Sensei
17 unit and of the training of a physician at Hansen's facilities.

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20 I. Transaction with Hospital A

21 It was important to Hansen to have a certain number of sales
22 recognized in each quarter. In September 2008, Hansen sales staff
23 was negotiating with Hospital A for the potential sale of a Sensei
24 unit. Because Hospital A was in the midst of constructing a new
25 lab where the Sensei unit would be installed, it asked to delay
26 installation of the Sensei unit for six to nine months. At the
27 direction of Sells and Murawski, a Hansen sales representative
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1 proposed to Hospital A that the Sensei system be installed in a
2 temporary location at the hospital. In an email to Hospital A,
3 the sales representative promised that Hansen would absorb and pay
4 for the reinstallation of the Sensei unit in the new lab when
5 construction was completed. Sells reprimanded the sales
6 representative for putting in writing Hansen's commitment to pay
7 for reinstallation, because he understood that revenue could not
8 be recognized when Hansen had an outstanding obligation to return
9 to the hospital to reinstall the equipment. In a conference call
10 to Hospital A, Sells and Murawski agreed that Hansen would install
11 the Sensei unit temporarily before September 30, 2008, but would
12 then dismantle it and place it in storage at Hospital A. Hansen
13 would later install the unit permanently when the hospital's lab
14 was ready, with Hansen paying all the additional costs. Hospital
15 A accepted this offer. On September 26, 2008, Hansen personnel
16 installed the Sensei unit and then took it apart and placed it
17 into storage. The Hansen installation personnel obtained the
18 necessary signatures from Hospital A on the installation
19 completion form. The signed installation form, indicating that
20 the Sensei unit had been properly and timely installed at Hospital
21 A, was provided to Hansen's customer service department, where it
22 was reviewed and passed to a senior accountant for review and then
23 to the controller for review. Neither Sells nor Murawski informed
24 Hansen's finance personnel that the Sensei unit had been
25 immediately dismantled and placed into storage and that Hansen was

1 obliged to perform another installation at Hospital A in the
2 future. Following the finance department's review of the forms
3 documenting the Sensei unit sale to Hospital A, Hansen recorded
4 approximately \$700,000 in revenue for the third quarter 2008. The
5 installation completion form was also reviewed by Hansen's
6 independent auditor. On or about October 23, 2008, Hansen
7 publicly announced its results for 3Q08, in which it stated that
8 it had recorded revenue for fourteen Sensei units and had
9 generated revenues of \$20.9 million, a 21.4% year-over-year
10 increase. On October 23, 2008, Hansen management conducted a
11 conference call with company investors and market analysts in
12 which they repeated this information. In March 2009, Hansen
13 personnel returned to Hospital A and installed the Sensei system
14 in Hospital A's new lab, at Hansen's expense.

16 II. Transaction with Hospital B

17
18 In December 2008, Hansen was attempting to raise operating
19 capital. Sells and Murawski were aware that Hansen needed to
20 raise funds and believed that Hansen needed to show strong Sensei
21 unit sales to help attract potential investors.

22 On December 19, 2008, less than two weeks before the last day
23 of Hansen's 2008 fiscal year, Sells chastised Hansen's sales staff
24 in an email for weak sales. Focusing on the number of Sensei
25 units sold, Sells stated that "finishing below 12 systems would
26 jeopardize Hansen's current funding efforts and require layoffs."
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1 Sells signed the email, "Grumpy Santa." Murawski responded, "Well
2 said!"

3 Hospital B had signed a purchase order agreeing to purchase a
4 Sensei unit for \$660,000, conditioned upon approval of the state
5 in which Hospital B was located. On December 24, 2008, one week
6 before the last day of Hansen's fiscal year, Sells sent an email
7 to Hospital B saying that there would be a price increase if the
8 transaction did not close in 2008. On December 27, 2008, Hospital
9 B informed Sells that the state had approved the purchase of the
10 Sensei unit. However, Sells knew that, as of December 28, 2008,
11 no doctors from Hospital B had been trained to use the Sensei unit
12 and, thus, Hansen could not record revenue from the sale until
13 2009. Sells and Murawski were aware of the practical
14 impossibility of completing the full-day physician training at
15 Hansen's facility several states away by December 31, 2008, in the
16 middle of the holiday season and with no advance notice. They
17 instructed the Hansen clinical training representative assigned to
18 Hospital B to obtain the Hospital B doctor's signature on the
19 physician training form, no later than December 31, 2008.
20 Murawski indicated to the Hansen training representative that a
21 forgery of the physician's signature would be acceptable. The
22 Hansen training representative forged the signature of one of
23 Hospital B's doctors and sent the forged form to the Hansen
24 customer service manager who reviewed it for completeness and then
25 sent it to the finance department. Hansen recorded the sale to
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1 Hospital B during the fourth quarter of 2008, recognized revenue
2 of \$660,000 for the sale and included this revenue in its 2008
3 year-end financials. In June 2009, Hansen training personnel
4 completed the training of a Hospital B physician on proper usage
5 of the Sensei unit.

6 III. Transaction with Hospital C

7
8 In December 2008, Hospital C expressed interest in buying a
9 Sensei unit, but did not have sufficient funds to buy it at that
10 time. To complete the sale in 2008, Sells created a three-way
11 transaction involving a leasing company with which Sells had a
12 prior business relationship. In December 2008, the leasing
13 company entered into a leasing agreement with Hospital C. The
14 lease gave Hospital C the right to return the Sensei unit to the
15 leasing company in six months by paying a minimal fee. Sells
16 verbally agreed that, if Hospital C returned the Sensei unit to
17 the leasing company, Hansen would help market it and would make
18 the leasing company whole. The separate agreement Sells entered
19 into on behalf of Hansen with the leasing company ran counter to
20 Hansen's policy for sales and recording of revenues, which did not
21 allow for contingencies. On December 22, 2008, the leasing
22 company sent a purchase order to Hansen agreeing to purchase a
23 Sensei unit for \$650,000. The purchase order did not mention the
24 separate agreement Sells had made with the leasing company in the
25 event Hospital C returned the unit. Following review of the
26 purchase order by Hansen's senior accountant and controller,
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1 Hansen recorded \$650,000 in revenue for 4Q08. On March 3, 2009,
2 Sells signed a letter, in connection with the independent
3 accounting firm's audit of Hansen's 2008 year-end financial
4 statements, that all oral or written side agreements for the year
5 had been disclosed to the auditors.

6 IV. Transaction with Hospital D

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8 In March 2009, Sells sent Hansen sales staff an email stating
9 the importance of the first quarter 2009 sales results to Hansen's
10 prospects for raising capital. He stated that he expected sales
11 staff to complete the sales of at least ten Sensei units by March
12 31, 2009. Murawski was negotiating a sale to Hospital D, but it
13 was not prepared to accommodate the installation of the Sensei
14 unit. To get around the installation requirement, Sells and
15 Murawski arranged for Hansen personnel to install the Sensei unit
16 at Hospital D but immediately to dismantle it and place it in
17 storage until a later date when Hansen personnel would return to
18 reinstall it at Hansen's expense. Based on the temporary
19 installation, Hansen personnel obtained the signatures from
20 Hospital D personnel on the installation completion form. This
21 form was provided to Hansen's customer service department, which
22 then passed it to the senior accountant and the controller.
23
24 Hansen recorded the sale and recognized approximately \$550,000 in
25 revenue during 1Q09.
26

27 In April 2009, Hansen filed a prospectus supplement as part
28 of an offer to sell Hansen common stock to the public. The

1 prospectus incorporated the sales to Hospitals A through D and
2 revenue from those sales. On April 22, 2009, Hansen sold more
3 than 11.5 million shares of common stock to the public, resulting
4 in approximately \$35 million in net proceeds.

5 On November 16, 2009, Hansen filed restated financial
6 statements for fiscal years 2007 and 2008 and for the first two
7 quarters of 2009 (the Restatement). The Restatement disclosed
8 that revenue from more than twenty sales transactions had been
9 improperly reported, including the transactions involving
10 Hospitals A, B, C and D.

11 The SEC brings the following claims for relief against both
12 Sells and Murawski: (1) violations of § 10(b) of the Exchange Act
13 and Rule 10b-5(a) for employing devices, schemes or artifices to
14 defraud in connection with the purchase or sale of securities and
15 of Rule 10b-5(c) for engaging in acts, practices or courses of
16 business which operated as a fraud or deceit upon other persons in
17 connection with the purchase or sale of securities;
18 (2) violations of § 17(a)(1) and (3) of the Securities Act by
19 engaging in transactions, practices or courses of business which
20 operated or would operate as a fraud or deceit upon the purchaser
21 of a security; (3) violations of § 13(a) of the Exchange Act and
22 Rules 12b-20, 13a-1 and 13a-13 for aiding and abetting Hansen in
23 the making of untrue statements of material fact and omitting to
24 state material information; (4) violations of § 13(b)(5) of the
25 Exchange Act and Rule 13b2-1 for knowingly circumventing a system
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1 of internal accounting controls and knowingly falsifying a book,
2 record or account; (5) violating § 13(b)(2)(A) of the Exchange Act
3 by aiding and abetting Hansen's failure to make or to keep books,
4 records or accounts which accurately and fairly reflected its
5 transactions and the disposition of its assets; and (6) violations
6 of § 13(b)(2)(B) of the Exchange Act by aiding and abetting
7 Hansen's failure to devise and maintain a sufficient system of
8 internal accounting controls. In addition, the SEC brings the
9 following claims against Sells alone: (1) violations of § 10(b) of
10 the Exchange Act and Rule 10b-5(b) for aiding and abetting Hansen,
11 with scienter, in making untrue statements of material fact or
12 omitting to state a material fact in connection with the purchase
13 or sale of securities; and (2) violations of Rule 13b2-2 under the
14 Exchange Act for making or causing to be made, while an officer of
15 an issuer, a materially false or misleading statement or material
16 omission to an accountant in connection with an audit, review or
17 examination of the issuer's financial statements required to be
18 made or the preparation of any document or report required to be
19 filed with the SEC.

22 LEGAL STANDARD

23 A complaint must contain a "short and plain statement of the
24 claim showing that the pleader is entitled to relief." Fed. R.
25 Civ. P. 8(a). On a motion under Rule 12(b)(6) for failure to
26 state a claim, dismissal is appropriate only when the complaint
27 does not give the defendant fair notice of a legally cognizable
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1 claim and the grounds on which it rests. Bell Atl. Corp. v.
2 Twombly, 550 U.S. 544, 555 (2007). In considering whether the
3 complaint is sufficient to state a claim, the court will take all
4 material allegations as true and construe them in the light most
5 favorable to the plaintiff. NL Indus., Inc. v. Kaplan, 792 F.2d
6 896, 898 (9th Cir. 1986). However, this principle is inapplicable
7 to legal conclusions; "threadbare recitals of the elements of a
8 cause of action, supported by mere conclusory statements," are not
9 taken as true. Ashcroft v. Iqbal, 556 U.S. 662, 678 (2009)
10 (citing Twombly, 550 U.S. at 555).

11
12 When granting a motion to dismiss, the court is generally
13 required to grant the plaintiff leave to amend, even if no request
14 to amend the pleading was made, unless amendment would be futile.
15 Cook, Perkiss & Liehe, Inc. v. N. Cal. Collection Serv. Inc., 911
16 F.2d 242, 246-47 (9th Cir. 1990). In determining whether
17 amendment would be futile, the court examines whether the
18 complaint could be amended to cure the defect requiring dismissal
19 "without contradicting any of the allegations of [the] original
20 complaint." Reddy v. Litton Indus., Inc., 912 F.2d 291, 296 (9th
21 Cir. 1990).

22 DISCUSSION

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24 Defendants move to dismiss the first and third claims for
25 relief under § 10(b) of the Exchange Act and § 17(A) of the
26 Securities Act on the ground that the Supreme Court's decision in
27 Janus Capital Group, Inc. v. First Derivative Traders, 131 S. Ct.
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1 2296 (2011), establishes that Defendants did not "make" a
2 statement. Defendants move to dismiss all claims on the ground
3 that the allegations of fraud do not meet the particularity
4 requirements of Rule 9(b) of the Federal Rules of Civil Procedure.
5 Sells also moves for dismissal of the aiding and abetting claim
6 against him on the grounds that it fails to allege a primary
7 violation by Hansen.

8
9 I. First Claim for Relief

10 Section 10(b) of the Securities Exchange Act makes it
11 "unlawful for any person . . . to use or employ, in connection
12 with the purchase or sale of any security . . ., any manipulative
13 or deceptive device or contrivance in contravention of such rules
14 and regulations the SEC may prescribe." SEC v. Zandfor, 535 U.S.
15 813, 819 (2002) (quoting 15 U.S.C. § 78j). The congressional
16 intent in passing this legislation was to inculcate a policy of
17 full disclosure instead of the philosophy of caveat emptor and
18 thus to achieve a high standard of business ethics in the
19 securities industry. Id. The statute should be interpreted
20 flexibly to effectuate its remedial purpose. Id. To be liable
21 for a scheme to defraud, a defendant must have engaged in conduct
22 that had the principal purpose and effect of creating a false
23 appearance of fact in furtherance of the scheme. Simpson v. AOL
24 Time Warner, Inc., 452 F.3d 1040, 1048 (9th Cir. 2006), vacated on
25 other grounds sub nom. Avis Budget Gp. Inc. v. Cal. State
26 Teachers' Ret. Sys., 552 U.S. 1162 (2008).

1 Rule 10b-5(a) and (c) implements the statute. Id. Rule 10b-
2 5(a) forbids any person "to employ any device, scheme, or artifice
3 to defraud." 17 C.F.R. § 240.10b-5(a). Rule 10b-5(c) forbids any
4 person "to engage in any act, practice, or course of business
5 which operates or would operate as a fraud or deceit upon any
6 person." 17 C.F.R. § 240.10b-5(c). Rule 10b-5(b), which will be
7 discussed more fully below, prohibits a person "to make any untrue
8 statement of a material fact or to omit to state a material fact
9 necessary in order to make the statements made, in the light of
10 the circumstances under which they were made, not misleading."

11 Conduct itself can be deceptive, such that liability under
12 Rule 10(b)-5(a) or (c) could be sustained without a specific oral
13 or written statement. Stoneridge Inv. Partners, LLC v.
14 Scientific-Atlanta, 552 U.S. 148, 158 (2008); SEC v. Lucent
15 Technologies, Inc., 610 F. Supp. 2d 342, 358 (D.N.J. 2009).
16 Generally a Rule 10b-5(a) and (c) claim cannot be premised on the
17 alleged misrepresentations or omissions that form the basis of a
18 Rule 10b-5(b) claim. WPP Luxembourg Gamma Three Sari v. Spot
19 Runner, Inc., 655 F.3d 1039, 1057 (9th Cir. 2011). "A defendant
20 may only be liable as part of a fraudulent scheme based upon
21 misrepresentations and omission under Rules 10b-5(a) or (c) when
22 the scheme also encompasses conduct beyond those
23 misrepresentations or omissions." Id.

24 Defendants argue that, although Janus addressed a claim under
25 Rule 10b-5(b), it also forecloses liability under Rule 10b-5(a)
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1 and (c). In Janus, the Court held that, for purposes of Rule 10b-
2 5(b), "the maker of a statement is the person or entity with
3 ultimate authority over the statement, including its content and
4 whether and how to communicate it." Id. at 2302. The Court
5 explained that, without control, a person can only suggest what to
6 say, not make a statement in his or her own right. Id. The Court
7 noted that this was exemplified by the relationship between a
8 speechwriter and speaker; the speechwriter drafts the speech, but
9 the speaker is responsible for its content and is the person who
10 takes the credit or the blame for what is said. Id.

11
12 Defendants argue that the SEC's claim is really based on
13 nothing more than misstatements or omissions of material facts and
14 that, by failing to allege that they made material misstatements
15 or omissions, the SEC is attempting to plead around Janus, casting
16 Defendants' conduct as a "scheme" rather than a misstatement under
17 Rule 10b-5(b). Defendants cite SEC v. Kelly, 817 F. Supp. 2d 340,
18 343 (S.D.N.Y. 2011), for the proposition that "where the primary
19 purpose and effect of a purported scheme is to make a public
20 misrepresentation or omission, courts have routinely rejected the
21 SEC's attempt to bypass the elements necessary to impose
22 'misstatement' liability under subsection (b) by labeling the
23 alleged misconduct a 'scheme' rather than a 'misstatement.'" The
24 court reasoned that permitting the SEC to impose liability under
25 subsections (a) and (c) for a scheme based upon an alleged false
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1 statement, when the defendant did not "make" the statement, would
2 render the rule announced in Janus meaningless. Id. at 344.

3 In Lucent Technologies, the court rejected a similar argument
4 by the defendant there. 610 F. Supp. 2d at 359-60. The court
5 noted that, if the sole basis for a claim of scheme liability was
6 alleged misrepresentations or omissions, then it could be said
7 that the SEC was recasting its misrepresentation claim as a scheme
8 claim to avoid the limitations on liability imposed in Janus. Id.
9 at 359. However, there is no support for rejecting a claim
10 against the architects of a fraudulent scheme, whose deception is
11 communicated to the public. Id. at 359-60. The court rejected
12 the notion that only deceptive conduct that was not communicated
13 to the public is reachable under Rule 10b-5(a) and (c). Id. at
14 360.
15

16 Here, the deceptive conduct alleged by the SEC goes beyond
17 the making of material misstatements or omissions. Although the
18 purpose of Defendants' improper actions may have been to increase
19 Hansen's sales and income figures, which they knew would be
20 reported to the public, their allegedly deceptive acts amount to
21 more than making a false statement. Allowing liability for
22 Defendants' alleged conduct under Rule 10b-5(a) and (c) would not
23 make Janus meaningless because Janus did not address these
24 sections, nor are these sections concerned with material
25 misstatements or omissions, the subject addressed in Janus.
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Therefore, Defendants' motion to dismiss on the ground that Janus forecloses the Rule 10-b5(a) and (c) claims is denied.

II. Third Claim for Relief

Section 17(a)(1) and (3) of the Securities Act provides, in relevant part:

It shall be unlawful for any person in the offer or sale of any securities . . . by the use of any means or instruments of transportation or communication in interstate commerce or by use of the mails . . .

(1) to employ any device, scheme, or artifice to defraud, or

. . .

(3) to engage in any transaction, practice, or course of business which operates or would operate as a fraud or deceit upon the purchaser.

15 U.S.C. § 77q(a)(1) and (3).

Defendants make the same argument as they did in regard to the claims under Rule 10(b)5(a) and (c), that Janus forecloses liability against them under this section of the Securities Act. In SEC v. Daifotis, 2011 WL 3295139, *5-6 (N.D. Cal.), the court rejected this argument, noting that Janus only addressed alleged violations of Rule 10b-5(b), and the word, "make," on which Janus focused, is absent from the operative language of § 17(a). See also SEC v. Mercury Interactive, LLC, 2011 WL 5871020, *3 (N.D. Cal.) (agreeing with Daifotis and disagreeing with Kelly). This Court agrees with Daifotis and Mercury Interactive and holds that Janus does not apply to claims premised on § 17(a). Defendants'

1 motion to dismiss the § 17(a) claim on the ground that it is
2 precluded by Janus is denied.

3 III. Sells' Motion to Dismiss Second Claim for Aiding and Abetting

4 The SEC alleges that Hansen violated § 10(b) of the Exchange
5 Act and Rule 10b-5(b) by making untrue statements of material fact
6 or by omitting to state a material fact, with scienter. The SEC
7 claims that Sells, by means of the conduct set forth in the
8 complaint, knowingly provided substantial assistance to Hansen's
9 Rule 10b-5(b) violations.
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11 Section 20(a) of the Exchange Act provides,

12 Any person that knowingly provides substantial
13 assistance to another person in violation of a provision
14 of this title, or of any rule or regulation issued under
15 this title, shall be deemed to be in violation of such
16 provision to the same extent as the person to whom such
17 assistance is provided.

18 15 U.S.C. § 78t(e).

19 Sells argues that he cannot be liable for aiding and abetting
20 Hansen's violations of § 10(b) and Rule 10b-5(b) because the SEC
21 has not alleged a primary violation by Hansen. Sells points out
22 that, for Hansen to be liable for Rule 10b-5(b) violations, it
23 must have acted with scienter in disseminating false information
24 and, here, Hansen allegedly did not know the falsity of the
25 financial statements that it issued. He argues that his scienter
26 cannot be imputed to Hansen, citing In re Apple Computer, Inc.,
27 Securities Litig., 243 F. Supp. 2d 1012, 2023, 1026 (N.D. Cal.
28 2003), and Glazer Capital Mgmt. v. Magistri, 549 F.3d 736, 745

1 (9th Cir. 2010), for the proposition that only the knowledge of
2 the corporate officer who makes the alleged false and misleading
3 statement can be imputed to the corporation. Sells concludes
4 that, because he is not alleged to have made the misleading
5 statements, his scienter cannot be imputed to Hansen.

6 As pointed out by the SEC, the cases upon which Sells relies
7 are not applicable here because they addressed, under the
8 heightened pleading standard for fraud required by the Private
9 Securities Litigation Reform Act of 1995 (PSLRA), the issue of
10 whether a "collective scienter" theory could apply to establish
11 that a company had scienter without specifically imputing any
12 particular individual's scienter to it. See Glazer, 549 F.3d at
13 744; In re Apple Computer, 243 F. Supp. 2d at 1023. Although, in
14 Glazer, the Ninth Circuit did not foreclose the possibility of
15 imputing collective scienter to a corporation, it limited that
16 theory to "circumstances in which a company's public statements
17 were so important and so dramatically false that they would create
18 a strong inference that at least some corporate officials knew of
19 the falsity upon publication." Police Retirement Sys. of St.
20 Louis v. Intuitive Surgical, Inc., 2011 WL 3501733, at *12-13
21 (N.D. Cal.); In re Nvidia Corp. Securs. Litig., 2010 WL 4117561,
22 at *10 n.10 (N.D. Cal.) (citing Glazer, 549 F.3d at 744).

23 Here, the theory of collective scienter is not at issue, nor
24 is the SEC subject to the heightened pleading standard required by
25 the PSLRA. Sells' knowledge may be imputed to Hansen by
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1 application of the doctrine of respondeat superior under which
2 wrongful acts of an employee undertaken within the scope of
3 employment can be imputed to the employer. See e.g., Hollinger v.
4 Titan Capital Corp., 914 F.2d 1564, 1578 (9th Cir. 1990) (holding
5 respondeat superior is a basis for vicarious liability in
6 securities cases); Nordstrom, Inc. v. Chubb & Son, Inc., 54 F.3d
7 1424, 1434 (9th Cir. 1995) (same); see also In re Cylink Securs.
8 Litig., 178 F. Supp. 2d 1077, 1088 (N.D. Cal. 2001) (Ninth Circuit
9 authority holds that corporate entity can be vicariously liable
10 under § 10(b) for fraud of its officers).

12 Further, the Supreme Court, in Janus Capital, distinguished
13 aiding and abetting claims under 15 U.S.C. § 78(e), from claims
14 under Rule 10b-5, on the grounds that aiding and abetting suits
15 could be brought "against entities that contribute substantial
16 assistance to the making of a statement but do not actually make
17 it." 131 S. Ct. at 2302.

19 Therefore, the SEC's allegations are sufficient to show that
20 Sells' scienter may be imputed to Hansen and, thus, the SEC has
21 alleged a primary Rule 10b-5(b) violation against Hansen.
22 Sells' motion to dismiss the second claim against him for aiding
23 and abetting Hansen in making a material false statement or
24 omission is denied.

26 IV. Particularity Under Rule 9(b)

27 Plaintiffs must plead any allegations of fraud with
28 particularity, pursuant to Rule 9(b) of the Federal Rules of Civil

1 Procedure. In re GlenFed, Inc. Sec. Litig., 42 F.3d 1541, 1543
2 (9th Cir. 1994) (en banc). If a plaintiff alleges "a unified
3 course of fraudulent conduct and relies entirely on that course of
4 conduct as the basis of a claim . . . the claim is said to be
5 'grounded in fraud' or to 'sound in fraud,' and the pleading of
6 that claim as a whole must satisfy the particularity requirement
7 of Rule 9(b)." Vess v. Ciba-Geigy Corp. USA, 317 F.3d 1097, 1103-
8 04 (9th Cir. 2003). Here, all of the SEC's claims against
9 Defendants sound in fraud and so must be plead with particularity.

11 The allegations must be "specific enough to give defendants
12 notice of the particular misconduct which is alleged to constitute
13 the fraud charged so that they can defend against the charge and
14 not just deny that they have done anything wrong." Semegen v.
15 Weidner, 780 F.2d 727, 731 (9th Cir. 1985). Statements of the
16 time, place and nature of the alleged fraudulent activities are
17 sufficient, Wool v. Tandem Computers, Inc., 818 F.2d 1433, 1439
18 (9th Cir. 1987), provided the plaintiff sets forth "what is false
19 or misleading about a statement, and why it is false." GlenFed,
20 42 F.3d at 1548. Scierter may be averred generally, simply by
21 saying that it existed. See id. at 1547; see Fed. R. Civ. P. 9(b)
22 ("Malice, intent, knowledge, and other condition of mind of a
23 person may be averred generally"). As to matters peculiarly
24 within the opposing party's knowledge, pleadings based on
25 information and belief may satisfy Rule 9(b) if they also state
26 the facts on which the belief is founded. Wool, 818 F.2d at 1439.

1 Rule 9(b) does not allow allegations about multiple defendants to
2 be lumped together; when suing more than one defendant the
3 allegations must inform each defendant separately of the
4 allegations that surround his or her alleged participation in the
5 fraud. Swartz v. KPMG LLP, 476 F.3d 756, 764-65 (9th Cir. 2007).
6 "As with 12(b)(6) dismissals, dismissals for failure to comply
7 with Rule 9(b) should ordinarily be without prejudice." Vess, 317
8 F.3d at 1107-08.
9

10 The Court finds that the allegations about the four sales of
11 Sensei units to hospitals, as summarized above, meet Rule 9(b)'s
12 particularity requirements. The allegations include the date of
13 the fraudulent conduct, the nature of the fraudulent conduct, why
14 it was fraudulent and the individual conduct on the part of Sells
15 and Murawski. Although Sells and Murawski argue that these
16 allegations are insufficient to implicate them in a fraudulent
17 scheme because it was the forged or inaccurate forms themselves
18 and not their alleged actions that caused Hansen's accountants to
19 recognize revenue prematurely, they ignore the allegations that
20 they engaged in activities and directed others to act. In turn,
21 their activities or the concealment of their actions resulted in
22 the misrepresentations to the market by others.
23

24 Therefore, Defendants' motion to dismiss based on Rule 9(b)
25 is denied.
26
27
28

1 V. Sells' Motion to Strike

2 Sells moves to strike from the SEC's prayer for relief the
3 request to prohibit him from acting as an officer or director of
4 any issuer that has a class of securities registered pursuant to
5 § 12 of the Exchange Act, 15 U.S.C. § 781, or that is required to
6 file reports pursuant to § 15(d) of the Exchange Act, 15 U.S.C.
7 § 78o(d). Sells argues that, because the first, second and third
8 claims for relief against him must be dismissed, there is no basis
9 for the SEC's request for such a Director and Officer (D & O) bar.
10 The SEC responds that Sells is sufficiently alleged to be liable
11 under the first three claims and, therefore, the D & O bar is
12 properly requested.
13

14 Pursuant to Federal Rule of Civil Procedure 12(f), a court
15 may strike from a pleading "any redundant, immaterial, impertinent
16 or scandalous matter." Fed. R. Civ. P. 12(f). The purpose of a
17 Rule 12(f) motion is to avoid spending time and money litigating
18 spurious issues. Fantasy, Inc. v. Fogerty, 984 F.2d 1524, 1527
19 (9th Cir. 1993), reversed on other grounds, 510 U.S. 517 (1994).
20

21 None of the claims against Sells has been dismissed and it is
22 premature at this time to strike any prayer for relief.
23 Therefore, Sells' motion to strike the request for a D & O bar
24 from the prayer for relief is denied.
25
26
27
28

CONCLUSION

Based on the foregoing, Defendants' motion to dismiss (Docket No. 25) and Sells' motion to strike (Docket No. 27) are denied.

IT IS SO ORDERED.

Dated: 8/10/2012


CLAUDIA WILKEN
United States District Judge